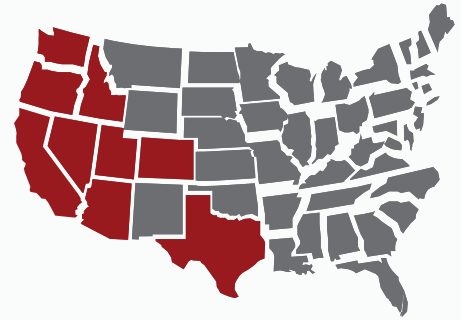


PIIB Company List

PIIB is in 9 states:

AZ, CA, CO, ID, NV, OR, TX, UT, WA

Check the list below to see whether the carrier is appointing, open for conversation, offers profit sharing, their required volume commitment for an appointment, and whether they participate in PIIB's mastercode program, Accelerate.



Company	AZ	CA	CO	ID	NV	OR	TX	UT	WA	Profit Sharing	Requirements	Accelerate
Personal Lines												
AEGIS	X	X	X		X	X	X	X		No	10 quotes in first 30 days	
Bamboo		X								No		
Chubb	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	5 quotes & 2 binds per month	Yes
CIG	✓	X			✓	✓			✓	Yes	\$50k within 1 year	Yes*
Delos		✓								No	none	
Encompass		X								No	\$100k within 2 years	Yes*
Foremost	✓	X	✓	✓	✓	✓	✓	✓	✓	Yes	\$25k within 1 year	
Hagerty	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	none	
Hartford	✓	X	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k within first year	Yes
Mapfre	X	X		X	X	X		X	X	Yes	\$100k within 2 years	
Mercury	✓	✓			✓		(S)			Yes	8 new personal lines applications per month	Yes
National General - Allstate Co.		X								Yes	\$100k within 2 years	
National General	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	5 apps within 6 months	
Nationwide	✓	X	✓	✓	X	✓	X	✓	✓	Yes	\$50k new business per year	Yes*
Progressive	X	✓	✓	✓	X	✓	✓	X	✓	Yes	2 pref. bundle accts per month	
Safeco	✓	X	(S)	✓	X	✓	(S)	✓	✓	Yes	24 new policies a year	Yes*
SageSure		✓					✓			No	\$50k per year	Yes*
Stillwater	✓	✓	X	✓	✓	✓	X	✓	✓	Yes	\$50k per year	
Travelers	✓	X	X	X	X	✓	X	✓	X	Yes	2 accounts monthly	Yes*
Commercial Lines												
Allianz	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k within 2 years	
AmTrust	✓	✓	✓	✓	✓	✓	✓	✓		Yes	\$100k within 2 years	Yes
Arch												
Arrowhead	✓	✓			✓					Yes	none	Yes
BHHC	✓	✓	✓	✓	✓	✓	✓	✓		No	Accelerate Carrier	Yes
Chubb	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k within 2 years	Yes
CIG	✓	✓			✓	✓			✓	Yes	\$100k within 2 years	
CNA	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k per year	Yes
Great American - SHS	✓	✓	✓	✓		✓	✓	✓	✓	Yes	\$100k within 2 years	
Guard	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	\$75,000 within 1 year	Yes
Hanover	✓	✓	X	✓	✓	✓	(S)	✓	✓	Yes	\$100k within 2 years	Yes
Hartford	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k within 2 years	Yes
Liberty Mutual	✓	X	(S)	✓	X	✓	✓	✓	✓	Yes	\$100k within 2 years	Yes
LIO	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	
Markel	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$50,000 in 6 months	Yes
Mercury		✓					✓			Yes	existing \$750k in CL premium	
National General	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	included in commitment above	Yes
Nationwide	✓	(S)	X	✓	X	✓	✓	✓	X	Yes	\$100k within 1 year	
Nonprofits Insurance Alliance	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	none	
Oregon Mutual		X					X			Yes	\$100k within 2 years	Yes
Philadelphia	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	\$100k within 2 years	
Progressive	X	X	X	X	X	X	X	X	X	Yes	2 pref. bundle accts per month	
SageSure		✓					✓			No	\$100k within 2 years	Yes
SES Risk Solutions	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	approval by rep	
Travelers	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k within 2 years	Yes
UFG	✓	✓	✓	✓	✓	✓	✓	✓		Yes	\$100k within 2 years	Yes

Company	AZ	CA	CO	ID	NV	OR	TX	UT	WA	Profit Sharing	Requirements	Accelerate
Workers Comp												
AmTrust	✓	✓	✓	✓	✓	✓	✓	✓		Yes	included	Yes
Arrowhead	✓	✓			✓					No	\$150k within 1 year	Yes
BHHC	✓	✓	✓	✓	✓	✓	✓	✓		No	\$150k and not just one account	Yes
Chubb	✓	✓		✓	✓	✓	✓	✓		Yes	included	Yes
CNA	✓	✓	✓	✓	✓	✓	✓	✓		Yes	included	
CompWest	✓	✓	✓	✓	✓	✓	✓	✓		Yes	\$100k within 1 year	Yes
CopperPoint		✓								Yes	\$100k within 1 year	Yes
Employers	✓	✓	✓	✓	✓	✓	✓	✓		Yes	\$100k within 1 year	Yes
Guard	✓	✓	✓	✓	✓	✓	✓	✓		Yes	included	Yes
Hanover	✓	✓	✓	✓	✓	✓	✓	✓		Yes	\$100k within 2 years	Yes
Hartford	✓	✓	✓	✓	✓	✓	✓	✓		Yes	included	Yes
ICW		✓						✓			\$100k within 1 year	
Liberty Mutual	✓	✗	(S)	✓	✗	✓	✓	✓		Yes	included	Yes
Markel	✓	✓	✓		✓		✓	✓		Yes	included	Yes
Midwest		✓	(S)				✓			Yes	\$100k within 1 year	Yes
Nationwide	✓	✓	✓	✓	✓	✓	✓	✓		Yes	\$100k within 1 year	Yes
Preferred Employers		✓								Yes	\$100k within 1 year	Yes
Republic Indemnity	✗	✓	✗	✗	✗	✗	✗	✗		No	\$100k within 1 year	Yes
Travelers	✓	✓	✓	✓	✓	✓	✓	✓		Yes	included	Yes
UFG	✓	✓	✗	✓	✓	✓	✗	✓		Yes	included	Yes
Zenith		✓								Yes	\$100k within 2 years	Yes
Non - Standard												
Kemper Specialty		✗								Yes	none	
EQ/Flood												
Palomar Specialty	✓	✓			✓	✓	✓	✓	✓	No	none	
Geovera/SageSure		✓				✓			✓	No	2-3 polices a month	
Farm												
CIG	✓	✗			✓	✓			✓	Yes	\$100k within 2 years	
Chubb	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$100k within 2 years	Yes
Liberty Mutual	✓	✗	(S)	✓	✗	✓	✓	✓	✓	Yes	\$100,000 within 2 years	Yes
Nationwide	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$50K NB per year	Yes
State Auto	✓		✓				✗	✓		Yes	included	
Travelers	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	\$50,000 within 2 years	
MGA												
Arrowhead	✓	✓		(S)	✓		(S)	(S)		No	\$150,000 in 1 year	
Burns & Wilcox	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	
BTIS	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	none	
Cochrane & Co.	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	
CRC Group	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	
Deans & Homer	✓	✓			✓	✓			✓	No	none	
Heritage		✓									none	
Hourly	✓	✓								Yes	\$50k within 1 year	
ISC	✓	✓	✓	✓	✓	✓	✓	✓	✓	No	none	
JE Brown	✓	✓			✓	✓				Yes	none	
Lightspeed		✓								No	none	
LocalEdge	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	
PathPoint	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	None	
Rainbow	✓	✓	✓		✓	✓	✓	✓		Yes	none	
RPS	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	
RT Specialty	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yes	none	

Volume Commitments - Why are they required?

PIIB uses volume commitments to keep costs low and ensure direct carrier access. Sub codes, while an expense to carriers, allow affiliates to benefit from these advantages, so minimal volume requirements are necessary.

PIIB's commitments are very reasonably substantially lower than direct appointments outside the network. We also guide new affiliates in selecting the best carrier partners for their agency.

Pacific Interstate Insurance Brokers

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